



2008 Associate Labor Shortage Survey

As many of our associates may be aware, NJLCA and its Legislative Committee have been continually monitoring and fighting for proper H-2B Temporary Worker Visa legislation. We have recently been invited to a breakfast with NJ Senators and have been asked to give a presentation on the effects of H-2B issue in New Jersey. We are also planning a Washington, DC fly-in on September 10th. They have asked that we provide specific information in the survey below. We ask that you complete and return the following survey via fax (201) 703-3776, email (legislative@njlca.org), or online at www.njlca.org, as soon as possible. Although we understand that many of you are busy working hard this summer, **we stress the importance of this survey** in regards to the 2008 and 2009 fiscal years. H-2B is affecting many, in and outside of the Green Industry, for those who use the program as well as those who do not, and we look to your feedback to be able to give our legislators a complete picture of how this labor crisis affecting us. This survey will be completely anonymous, therefore please be honest and accurate. Thank you for your time and we look forward to your quick response, as the future of our industry may depend on it. **Even if you do not use H-2B, your responses are vital to this survey.** If you do not use the program, you may skip to Question 11.

Sincerely,
The NJLCA Legislative Committee

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1. How many employees do you have? _____
 2. How many of your employees are foreign? _____
 3. Did you have enough employees this year? Yes No
 4. If you had a labor shortage, how many employees were you short? _____
 5. Do you use H-2B employees? Yes No
 6. How many H-2B employees did you petition for this year? _____
 7. How many H-2B employees did you receive this year? _____
 8. How much business did you lose, in dollars, because of the labor shortage? \$_____
 9. If you were not able to hire H-2B employees this year, were you able to replace them with legal or those with questionable documentation, or both? Legal Questionable Both Unable to replace
 10. If we continue to have a labor shortage in 2009, will you fill your labor force with employees with questionable documentation if legal workers are not available? Yes No Maybe
 11. Did you feel an impact in 2008 because companies did not make capital purchases from you this year as a result of the labor shortage and H-2B crisis? Yes No
 12. How much money do you estimate was not spent with you as a result of the shortage? \$_____
 13. Are you concerned about the labor shortage for your contractor base for 2009? Yes No
 14. How much business, in dollars, do you estimate you will not earn in 2009 because contractors are concerned about or are dealing with a labor shortage, and as a result, will not be making capital purchases with you in the coming year? \$_____
 15. If your contractor base continues to have a labor shortage, do you have any additional concerns?
