



**2008 Contractor Labor Shortage Survey**

As many of you may be aware, NJLCA and its Legislative Committee have been continually monitoring and fighting for proper H-2B Temporary Worker Visa legislation. We have recently been invited to a breakfast with New Jersey Senators and have been asked to give a presentation on the effects of H-2B issue in New Jersey. We are also planning a Washington, DC fly-in on September 10<sup>th</sup>. They have asked that we provide specific information in the survey below. We ask that you complete and return the following survey via fax (201) 703-3776, email ([legislative@njlca.org](mailto:legislative@njlca.org)), or online at [www.njlca.org](http://www.njlca.org), as soon as possible. Although we understand that many of you are busy working hard this summer, **we stress the importance of this survey** in regards to this and the 2009 landscaping season. H-2B is affecting many in and outside of the Green Industry, for those who use the program as well as those who do not, and we look to your feedback to be able to give our legislators a complete picture of how this labor crisis affecting us. This survey will be completely anonymous, therefore please be honest and accurate. Thank you for your time and we look forward to your quick response, as the future of our industry may depend on it. If you do not use H-2B employees, we can still use your data; please complete the survey and return it to us.

Sincerely,  
The NJLCA Legislative Committee

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1. How many employees do you have? \_\_\_\_\_
  2. How many of your employees are foreign? \_\_\_\_\_
  3. Did you have enough employees this year?  Yes  No
  4. If you had a labor shortage, how many employees were you short? \_\_\_\_\_
  5. Do you use H-2B employees?  Yes  No
  6. How many H-2B employees did you petition for this year? \_\_\_\_\_
  7. How many H-2B employees did you receive this year? \_\_\_\_\_
  8. How much business did you lose, in dollars, because of the labor shortage? \$ \_\_\_\_\_
  9. If you were unable to hire H-2B employees, were you able to replace them with legal employees, those of questionable documentation, or both?  Legal  Questionable  Both  Unable to replace
  10. If the labor shortage continues in 2009, will you fill your labor force with employees with questionable documentation if legal workers are not available?  Yes  No  Maybe
  11. Did you reduce capital purchases this year because you did not have an adequate work force, and therefore lost business?  Yes  No
  12. How many dollars in capital purchases have you cut back? \$ \_\_\_\_\_
  13. Are you concerned about the labor situation for the 2009 season?  Yes  No
  14. Are you holding back on capital expenditures for 2009 because you are unsure of the labor situation?  
 Yes  No
  15. How much in capital expenditures do you estimate you will not spend in the 2009 season because of the uncertainty of the labor crisis? \$ \_\_\_\_\_
  16. Additional comments:

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